



TIMS® Contract Campaign Manager

As Easy as 1-2-3

Manage and price your contracts quickly and efficiently. This tool makes it simple for your sales staff and management to collaborate expertly to create, review, and publish contract price changes in-house and in-mass. Modify gas, hardgood and cylinder rent contracts, supplier/discounts, and easily view projected sales dollars.

1 Add contracts to a campaign and set target increase.

Contract history, total account sales, and projected sales dollars are at the fingertips of sales staff, managers, and executives.

edit contract increase

Contract history

Account	175 - Stanwood Welding Supply
Item	ES4 316L322 (ALL) - 316L 3/32 STAINLESS ELECTRODE
Last change date	05/28/2024
Start date	05/28/2024
Expiration date	12/31/9999

Prev 12 mths sales: \$45,000.00
Target sales impact: \$902.47
Actual sales impact: \$902.47

Pricing method: Fixed

ACTUAL CONTRACT INCREASE

Apply a % increase
 Manually enter a contract price
 Waive the update
 Decline the update

Actual start date: 05/28/2024

Actual expiration date: 12/31/9999

Apply changes to similar contracts

contract campaign notes

Add note

There are no notes associated with the current contract

update target increase

Contract filter

SUPPLIER: ESA

SALES MANAGER

PRICING METHOD

Fixed price Multiplier Gross margin

4 contract(s) in campaign

Contract changes

TARGET INCREASE: % 3.15% TARGET START DATE: 09/30/2024

2 Edit price changes and add notes.

TIMS Contract Campaign Manager gives you the ability to edit, make exclusions, and/or accept changes.

Contract Notes help your team make informed decisions regarding contract price increases.

3 When amounts are reviewed and approved by management, simply publish the campaign.

Sales staff and management can work in partnership on contracts to review and publish price changes.

Use the export/import tool to easily make contract changes using Microsoft Excel®.

Contract increases can be made using percentages or a flat rate.

publish contracts

Campaign will update/create 23 contracts.

Waive changed contracts

Publish immediately Publish in contract campaigns publish batch module

 Publish contracts

Cancel

"This is a full end-to-end solution. We implemented Contract Campaign Manager for gas and cylinder rent. With CCM we were able to see more information in a single click than we were ever able to see before. CU listens to its customers and continues to develop programs to suit our industry's needs."

